

A Customer's Possibilities to Increase the Performance of a Service Provider by Adding Value and Deepening the Partnership in Facility Management Service

Sillanpää, E., Junnonen, J.-M., Sillanpää, I. & Saari, A., 1 Jun 2016, In : Management and Production Engineering Review. 7, 2, p. 50-61 12 p.

Research output: Contribution to journal › Article › Scientific › peer-review

A Dual Perspective of Value in a Bundle of Product and Service

Safarpour, N. & Sillanpää, I., 1 Dec 2017, In : Management and Production Engineering Review. 8, 4, p. 27-41 15 p.

Research output: Contribution to journal › Article › Scientific › peer-review

Allocating human resources to projects and services in dynamic project environments

Momeni, K. & Martinsuo, M. M., Jun 2018, In : International Journal of Managing Projects in Business. 11, 2, p. 486-506 21 p.

Research output: Contribution to journal › Article › Scientific › peer-review

A method for anticipating the disruptive nature of digitalization in the machine-building industry

Sommarberg, M. & Mäkinen, S. J., 2018, In : Technological Forecasting and Social Change.

Research output: Contribution to journal › Article › Scientific › peer-review

A methodology supporting syntactic, lexical and semantic clarification of requirements in systems engineering

Christophe, F., Mokammel, F., Coatanéa, E., Nguyen, A., Bakhouya, M. & Bernard, A., 2014, In : International Journal of Product Development. 19, 4, p. 173-190 18 p.

Research output: Contribution to journal › Article › Scientific › peer-review

A new governance approach for multi-firm projects: Lessons from Olkiluoto 3 and Flamanville 3 nuclear power plant projects

Ruuska, I., Ahola, T., Arto, K., Locatelli, G. & Mancini, M., Aug 2011, In : International Journal of Project Management. 29, 6, p. 647-660 14 p.

Research output: Contribution to journal › Article › Scientific › peer-review

Applying SCRUM in an OSS development process: An empirical evaluation

Lavazza, L., Morasca, S., Taibi, D. & Tosi, D., 2010, *Agile Processes in Software Engineering and Extreme Programming - 11th International Conference, XP 2010, Proceedings*. Springer Verlag, Vol. 48 LNBIP. p. 147-159 13 p. (Lecture Notes in Business Information Processing; vol. 48 LNBIP).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

Benchmarking construction industry, company and project performance by participants' evaluation

Kärnä, S. & Junnonen, J. M., 1 Jan 2016, In : Benchmarking. 23, 7, p. 2092-2108 17 p.

Research output: Contribution to journal › Article › Scientific › peer-review

Benchmarking supplier development: An empirical case study of validating a framework to improve buyer-supplier relationship

Shahzad, K., Sillanpää, I., Sillanpää, E. & Imeri, S., 1 Mar 2016, In : Management and Production Engineering Review. 7, 1, p. 56-70 15 p.

Research output: Contribution to journal › Article › Scientific › peer-review

Change program management: Toward a capability for managing value-oriented, integrated multi-project change in its context

Martinsuo, M. & Hoverfält, P., Dec 2017, In : International Journal of Project Management. 36, 1, p. 134 – 146

Research output: Contribution to journal › Article › Scientific › peer-review

Characterizing trustworthy digital rights exporting

Lu, W., Zhang, Z. & Nummenmaa, J., 2012, *Perspectives in Business Informatics Research - 11th International Conference, BIR 2012, Proceedings*. Springer Verlag, Vol. 128 LNBIP. p. 85-95 11 p. (Lecture Notes in Business Information Processing; vol. 128 LNBIP).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

Client-Side Cornucopia: Comparing the Built-In Application Architecture Models in the Web Browser

Taivalsaari, A., Mikkonen, T., Pautasso, C. & Systä, K., 2019, *Web Information Systems and Technologies - 14th International Conference, WEBIST 2018, Revised Selected Papers*. Escalona, M. J., Domínguez Mayo, F., Majchrzak, T. A. & Monfort, V. (eds.). Springer, p. 1-24 24 p. (Lecture Notes in Business Information Processing; vol. 372).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

Comparing requirements decomposition within the Scrum, Scrum with Kanban, XP, and Banana development processes

Taibi, D., Lenarduzzi, V., Janes, A., Liukkunen, K. & Ahmad, M. O., 2017, *Agile Processes in Software Engineering and Extreme Programming - 18th International Conference, XP 2017, Proceedings*. Springer Verlag, p. 68-83 16 p. (Lecture Notes in Business Information Processing; vol. 283).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

Constructing the market position of a project-based firm

Ahola, T., Kujala, J., Laaksonen, T. & Aaltonen, K., 2013, In : *International Journal of Project Management*. 31, 3, p. 355-365 11 p.

Research output: Contribution to journal › Article › Scientific › peer-review

Cost consciousness: Conceptual development from a management accounting perspective

Velasquez, S., Suomala, P. & Järvenpää, M., 20 Apr 2015, In : *Qualitative Research in Accounting and Management*. 12, 1, p. 55-86 32 p.

Research output: Contribution to journal › Review Article › Scientific › peer-review

Data Vault Mappings to Dimensional Model Using Schema Matching

Puonti, M. & Raitalaakso, T., 1 Jan 2019, *Research and Practical Issues of Enterprise Information Systems - 13th IFIP WG 8.9 International Conference, CONFENIS 2019, Proceedings*. Doucek, P., Basl, J., Pavlicek, A., Tjoa, A. M., Detter, K. & Raffai, M. (eds.). Springer, p. 55-64 10 p. (Lecture Notes in Business Information Processing; vol. 375).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

Ecosystems Here, There, and Everywhere — A Barometrical Analysis of the Roots of ‘Software Ecosystem’

Suominen, A., Hyrynsalmi, S. & Seppänen, M., 2016, *Software Business: 7th International Conference, ICSOB 2016, Ljubljana, Slovenia, June 13-14, 2016, Proceedings*. Springer Verlag, p. 32-46 15 p. (Lecture Notes in Business Information Processing; vol. 240).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

Editorial: Actors, practices, and strategy connections in multi-project management

Martinsuo, M., Geraldini, J., Gustavsson, T. K. & Lampel, J., 2020, (Accepted/In press) In : *International Journal of Project Management*.

Research output: Contribution to journal › Editorial › Scientific

Editorial: The basics of writing a paper for the International Journal of Project Management

Martinsuo, M. (ed.) & Huemann, M., Sep 2020, In : *International Journal of Project Management*. 38, 6, p. 340-342 3 p.

Research output: Contribution to journal › Editorial › Scientific

Eeny, Meeny, Miny, Mo...: A multiple case study on selecting a technique for user-interaction data collecting

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Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

Enhancing the supplier's non-contractual project relationships with designers

Sariola, R. & Martinsuo, M., 1 Aug 2016, In : *International Journal of Project Management*. 34, 6, p. 923-936 14 p.

Research output: Contribution to journal › Article › Scientific › peer-review

Firms' knowledge profiles: Mapping patent data with unsupervised learning

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Research output: Contribution to journal › Article › Scientific › peer-review

From the front end of projects to the back end of operations: Managing projects for value creation throughout the system lifecycle

Arto, K., Ahola, T. & Vartiainen, V., 1 Feb 2016, In : International Journal of Project Management. 34, 2, p. 258-270 13 p.
Research output: Contribution to journal > Article > Scientific > peer-review

Functional size measures and effort estimation in agile development: A replicated study

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Research output: Chapter in Book/Report/Conference proceeding > Conference contribution > Scientific > peer-review

Global footprint of Nordic manufacturing firms: An explorative archive study

Heikkilä, J. & Virtanen, A., 15 Jun 2018. 3 p.
Research output: Other conference contribution > Paper, poster or abstract > Scientific

Going downstream in a project-based firm: Integration of distributors in the delivery of complex systems

Momeni, K. & Martinsuo, M., 2019, In : International Journal of Project Management. 37, 1, p. 27-42 16 p.
Research output: Contribution to journal > Article > Scientific > peer-review

Governmental stakeholder and project owner's views on the regulative framework in nuclear projects

Sallinen, L., Ahola, T. & Ruuska, I., Dec 2011, In : Project Management Journal. 42, 6, p. 33-47 15 p.
Research output: Contribution to journal > Article > Scientific > peer-review

How governmental stakeholders influence large projects: the case of nuclear power plant projects

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Research output: Contribution to journal > Article > Scientific > peer-review

Industrial buyers' use of references, word-of-mouth and reputation in complex buying situation

Aarikka-Stenroos, L. & Makkonen, H. S., 2014, In : Journal of Business and Industrial Marketing. 29, 4, p. 344-352 9 p.
Research output: Contribution to journal > Article > Scientific > peer-review

Insights for the governance of large projects: Analysis of Organization Theory and Project Management: Administering Uncertainty in Norwegian Offshore Oil by Stinchcombe and Heimer

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Research output: Contribution to journal > Article > Scientific > peer-review

Integrating services into solution offerings in the sales work of project-based firms

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Research output: Contribution to journal > Article > Scientific > peer-review

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Research output: Contribution to journal > Article > Scientific > peer-review

Lean software startup – an experience report from an entrepreneurial software business course

Järvi, A., Taajamaa, V. & Hyrynsalmi, S., 2015, *Software Business - 6th International Conference, ICSOB 2015, Proceedings*. Springer Verlag, Vol. 210. p. 230-244 15 p. (Lecture Notes in Business Information Processing; vol. 210).
Research output: Chapter in Book/Report/Conference proceeding > Conference contribution > Scientific > peer-review

Lifecycle view of managing different changes in projects

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Research output: Contribution to journal > Article > Scientific > peer-review

Management of project portfolios: Relationships of project portfolios with their contexts

Martinsuo, M. & Geraldi, J., 13 Mar 2020, In : International Journal of Project Management.

Research output: Contribution to journal › Article › Scientific › peer-review

Manufacturing relocation abroad and back: empirical evidence from the Nordic countries

Heikkilä, J., Nenonen, S., Olhager, J. & Stentoft, J., 2018, In : WORLD REVIEW OF INTERMODAL TRANSPORTATION RESEARCH. 7, 3, p. 221-240 20 p.

Research output: Contribution to journal › Article › Scientific › peer-review

Minimum viable user experience: A framework for supporting product design in startups

Hokkanen, L., Kuusinen, K. & Väänänen, K., 2016, *Agile Processes, in Software Engineering, and Extreme Programming: 17th International Conference, XP 2016, Edinburgh, UK, May 24-27, 2016, Proceedings*. Springer Verlag, p. 66-78 13 p. (Lecture Notes in Business Information Processing; vol. 251).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

Modelling structure of customer satisfaction with construction

Kärnä, S., Junnonen, J. M. & Sorvala, V. M., 1 May 2009, In : Journal of Facilities Management. 7, 2, p. 111-127 17 p.

Research output: Contribution to journal › Article › Scientific › peer-review

Network level knowledge sharing: Leveraging Riege's model of knowledge barriers

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Research output: Contribution to journal › Article › Scientific › peer-review

Network visualisations of knowledge assets: Their value and user experiences for innovation development

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Research output: Contribution to journal › Article › Scientific › peer-review

Nordic workplace concept development from office as a city to city as an office

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Research output: Contribution to journal › Article › Scientific › peer-review

Offshoring versus backshoring: Empirically derived bundles of relocation drivers, and their relationship with benefits

Johansson, M., Olhager, J., Heikkilä, J. & Stentoft, J., Jun 2019, In : Journal of Purchasing & Supply Management. 25, 3, 9 p.

Research output: Contribution to journal › Article › Scientific › peer-review

OP2A: How to improve the quality of the web portal of open source software products

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Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

Organisational hybridity and fluidity: deriving new strategies for dynamic knowledge management

Laihonen, H. & Huhtamäki, J., 2020, In : Knowledge Management Research and Practice. 13 p.

Research output: Contribution to journal › Article › Scientific › peer-review

Passive condition pre-enforcement for rights exporting

Lu, W., Nummenmaa, J. & Zhang, Z., 2015, *Perspectives in Business Informatics Research - 14th International Conference, BIR 2015, Proceedings*. Springer Verlag, Vol. 229. p. 241-254 14 p. (Lecture Notes in Business Information Processing; vol. 229).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

Possible impacts of increasing maximum truck weight: Finland case study

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Research output: Chapter in Book/Report/Conference proceeding > Chapter > Scientific > peer-review

Practical difficulties encountered in attempting to implement a partnering approach

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Research output: Contribution to journal > Article > Scientific > peer-review

Prioritizing corrective maintenance activities for android applications: An industrial case study on android crash reports

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Research output: Chapter in Book/Report/Conference proceeding > Conference contribution > Scientific > peer-review

Program integration in multi-project change programs: agency in integration practice

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Research output: Contribution to journal > Article > Scientific > peer-review

Project-based and temporary organizing: Reconnecting and rediscovering

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Research output: Contribution to journal > Editorial > Scientific > peer-review

Project change stakeholder communication

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Research output: Contribution to journal > Article > Scientific > peer-review

Project Is as Project Does: Emerging Microactivities and Play Ontology

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Research output: Contribution to journal > Article > Scientific > peer-review

Promoting project team coordination in repetitive projects

Vuorinen, L. & Martinsuo, M., 2019, In : *Journal of Modern Project Management*. 7, 1, p. 162-177 16 p.

Research output: Contribution to journal > Article > Scientific > peer-review

Purchasing category management: providing integration between purchasing and other business functions

Heikkilä, J., Kaipia, R. & Ojala, M., 2018, In : *International Journal of Procurement Management*. 11, 5, p. 533-550 18 p.

Research output: Contribution to journal > Article > Scientific > peer-review

Purchasing strategies and value creation in industrial turnkey projects

Ahola, T., Laitinen, E., Kujala, J. & Wikström, K., Jan 2008, In : *International Journal of Project Management*. 26, 1, p. 87-94 8 p.

Research output: Contribution to journal > Article > Scientific > peer-review

Reconciling digital transformation and knowledge protection: A research agenda

Ilvonen, I., Thalmann, S., Manhart, M. & Sillaber, C., 3 Apr 2018, In : *Knowledge Management Research and Practice*. 16, 2, p. 235-244 10 p.

Research output: Contribution to journal > Article > Scientific > peer-review

Remote monitoring in industrial services: need-to-have instead of nice-to-have

Momeni, K. & Martinsuo, M., 2 Jul 2018, In : *Journal of Business and Industrial Marketing*. 33, 6, p. 792-803 12 p.

Research output: Contribution to journal > Article > Scientific > peer-review

Replacing centralised waste and sanitation infrastructure with local treatment and nutrient recycling: Expert opinions in the context of urban planning

Särkilähti, M., Kinnunen, V., Kettunen, R., Jokinen, A. & Rintala, J., 2017, In : *Technological Forecasting and Social Change*. 118, p. 195-204

Research output: [Contribution to journal](#) › [Article](#) › [Scientific](#) › [peer-review](#)

Revenue models of application developers in android market ecosystem

Hyrynsalmi, S., Suominen, A., Mäkilä, T., Järvi, A. & Knuutila, T., 2012, *Software Business - Third International Conference, ICSOB 2012, Proceedings*. Springer Verlag, p. 209-222 14 p. (Lecture Notes in Business Information Processing; vol. 114).

Research output: [Chapter in Book/Report/Conference proceeding](#) › [Conference contribution](#) › [Scientific](#) › [peer-review](#)

Software vulnerability life cycles and the age of software products: An empirical assertion with operating system products

Ruuhonen, J., Hyrynsalmi, S. & Leppänen, V., 2016, *Advanced Information Systems Engineering Workshops - CAiSE 2016 International Workshops, Proceedings*. Springer Verlag, p. 207-218 12 p. (Lecture Notes in Business Information Processing; vol. 249).

Research output: [Chapter in Book/Report/Conference proceeding](#) › [Conference contribution](#) › [Scientific](#) › [peer-review](#)

Special Issue: Accounting and Innovation

Major, M. (Guest ed.), Suomala, P. (Guest ed.) & Laine, T. (Guest ed.), 21 Jun 2018, In : *Qualitative Research in Accounting and Management*. 15, 2, p. 154 279 p.

Research output: [Contribution to journal](#) › [Special issue](#) › [Scientific](#) › [peer-review](#)

Stages of User Engagement on Social Commerce Platforms: Analysis with the Navigational Clickstream Data

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Research output: [Contribution to journal](#) › [Article](#) › [Scientific](#) › [peer-review](#)

Sustainable project management through project control in infrastructure projects

Kivilä, J., Martinsuo, M. & Vuorinen, L., Aug 2017, In : *International Journal of Project Management*. 35, 6, p. 1167 – 1183

Research output: [Contribution to journal](#) › [Article](#) › [Scientific](#) › [peer-review](#)

Technostress and social networking services: Uncovering strains and their underlying stressors

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Research output: [Chapter in Book/Report/Conference proceeding](#) › [Conference contribution](#) › [Scientific](#) › [peer-review](#)

The adoption of green initiatives in logistics service providers-a strategic perspective

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Research output: [Contribution to journal](#) › [Article](#) › [Scientific](#) › [peer-review](#)

The dynamics of repairing multi-project control practice: a project governance viewpoint

Laine, T., Korhonen, T. & Suomala, P., 2020, In : *International Journal of Project Management*. 14 p.

Research output: [Contribution to journal](#) › [Article](#) › [Scientific](#) › [peer-review](#)

The impact of workplaces and self-management practices on the productivity of knowledge workers

Palvalin, M., van der Voordt, T. & Jylhä, T., 2017, In : *Journal of Facilities Management*. 15, 4, p. 423-438 16 p.

Research output: [Contribution to journal](#) › [Article](#) › [Scientific](#) › [peer-review](#)

The Management of Values in Project Business: Adjusting Beliefs to Transform Project Practices and Outcomes

Martinsuo, M., Jun 2020, In : *Project Management Journal*. 51, 4, p. 389–399 11 p.

Research output: [Contribution to journal](#) › [Article](#) › [Scientific](#) › [peer-review](#)

The use of social media for knowledge acquisition and dissemination in B2B companies: an empirical study of Finnish technology industries

Ammirato, S., Felicetti, A. M., Della Gala, M., Aramo-Immonen, H., Jussila, J. J. & Kärkkäinen, H., 2019, In : Knowledge Management Research and Practice. 17, 1

Research output: Contribution to journal › Article › Scientific › peer-review

The value of customer satisfaction surveys for project-based organizations: symbolic, technical, or none

Kujala, J. & Ahola, T., Jul 2005, In : International Journal of Project Management. 23, 5 , p. 404-409 6 p.

Research output: Contribution to journal › Article › Scientific › peer-review

Timely report production from WWW data sources

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Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

To network or not to network? Analysis of the Finnish software industry-A networking approach

Yrjökoski, K., Helander, N. & Jaakkola, H., 2016, *Software Business: 7th International Conference, ICSOB 2016, Ljubljana, Slovenia, June 13-14, 2016, Proceedings*. Springer Verlag, p. 124-134 11 p. (Lecture Notes in Business Information Processing; vol. 240).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

Towards a lean approach to reduce code smells injection: An empirical study

Taibi, D., Janes, A. & Lenarduzzi, V., 2016, *Agile Processes in Software Engineering and Extreme Programming - 17th International Conference, XP 2016, Proceedings*. Springer Verlag, (Lecture Notes in Business Information Processing; vol. 251).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

Understanding tariff designs and consumer behaviour to employ electric vehicles for secondary purposes in the United Kingdom

Küfeoğlu, S., Melchiorre, D. A. & Kotilainen, K., 1 Jul 2019, In : ELECTRICITY JOURNAL. 32, 6, p. 1-6 6 p.

Research output: Contribution to journal › Article › Scientific › peer-review

Understanding the complexity of mobility as a service

Liimatainen, H. & Mladenović, M. N., Jun 2018, In : Research in Transportation Business and Management. 27, p. 1-2

Research output: Contribution to journal › Article › Scientific › peer-review

Use of services to support the business of a project-based firm

Kujala, J., Ahola, T. & Huikuri, S., 2013, In : International Journal of Project Management. 31, 2, p. 177-189 13 p.

Research output: Contribution to journal › Article › Scientific › peer-review

Using social media to leverage and develop dynamic capabilities for innovation

Mention, A-L., Barlatier, P. J. & Josserand, E., Jul 2019, In : Technological Forecasting and Social Change. 144, p. 242-250 9 p.

Research output: Contribution to journal › Article › Scientific › peer-review

Using the entity-attribute-value model for olap cube construction

Thanisch, P., Niemi, T., Niinimäki, M. & Nummenmaa, J., 2011, *Perspectives in Business Informatics Research - 10th International Conference, BIR 2011, Proceedings*. Springer Verlag, Vol. 90 LNBIP. p. 59-72 14 p. (Lecture Notes in Business Information Processing; vol. 90 LNBIP).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

Utilizing management accounting information for decision-making: Limitations stemming from the process structure and the actors involved

Saukkonen, N., Laine, T. & Suomala, P., 28 May 2018, In : Qualitative Research in Accounting and Management. 15, 2, p. 181-205 25 p.

Research output: Contribution to journal › Article › Scientific › peer-review

UX work in startups: Current practices and future needs

Hokkanen, L. & Väänänen-Vainio-Mattila, K., 2015, *Agile Processes in Software Engineering and Extreme Programming: 16th International Conference, XP 2015, Helsinki, Finland, May 25-29, 2015, Proceedings*. Springer Verlag, Vol. 212. p. 81-92 12 p. (Lecture Notes in Business Information Processing; vol. 212).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

Wealthy, healthy and/or happy —what does 'ecosystem health' stand for?

Hyrnsalmi, S., Seppänen, M., Nokkala, T., Suominen, A. & Järvi, A., 2015, *6th International Conference on Software Business, ICSOB 2015; Braga; Portugal; 10 June 2015 through 12 June 2015*. Springer Verlag, Vol. 210. p. 272-287 16 p. (Lecture Notes in Business Information Processing; vol. 210).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

What is product lifecycle management (PLM) maturity? Analysis of current PLM maturity models

Kärkkäinen, H. & Silventoinen, A., 1 Jan 2016, In : *Journal of Modern Project Management*. 3, 3, p. 96-103 8 p.

Research output: Contribution to journal › Article › Scientific › peer-review

What is project governance and what are its origins?

Ahola, T., Ruuska, I., Artto, K. & Kujala, J., 1 Nov 2014, In : *International Journal of Project Management*. 32, 8, p. 1321-1332 12 p.

Research output: Contribution to journal › Article › Scientific › peer-review

Winner does not take all: Selective attention and local bias in platform-based markets

Huotari, P., Järvi, K., Kortelainen, S. & Huhtamäki, J., 1 Jan 2017, In : *Technological Forecasting and Social Change*. 114, p. 313-326 14 p.

Research output: Contribution to journal › Article › Scientific › peer-review