

**A Customer's Possibilities to Increase the Performance of a Service Provider by Adding Value and Deepening the Partnership in Facility Management Service**

Sillanpää, E., Junnonen, J.-M., Sillanpää, I. & Saari, A., 1 Jun 2016, In : Management and Production Engineering Review. 7, 2, p. 50-61 12 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**A Dual Perspective of Value in a Bundle of Product and Service**

Safarpour, N. & Sillanpää, I., 1 Dec 2017, In : Management and Production Engineering Review. 8, 4, p. 27-41 15 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**Allocating human resources to projects and services in dynamic project environments**

Momeni, K. & Martinsuo, M. M., Jun 2018, In : International Journal of Managing Projects in Business. 11, 2, p. 486-506 21 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**A method for anticipating the disruptive nature of digitalization in the machine-building industry**

Sommarberg, M. & Mäkinen, S. J., 2018, In : Technological Forecasting and Social Change.

Research output: Contribution to journal › Article › Scientific › peer-review

**A methodology supporting syntactic, lexical and semantic clarification of requirements in systems engineering**

Christophe, F., Mokammel, F., Coatanéa, E., Nguyen, A., Bakhouya, M. & Bernard, A., 2014, In : International Journal of Product Development. 19, 4, p. 173-190 18 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**A new governance approach for multi-firm projects: Lessons from Olkiluoto 3 and Flamanville 3 nuclear power plant projects**

Ruuska, I., Ahola, T., Arto, K., Locatelli, G. & Mancini, M., Aug 2011, In : International Journal of Project Management. 29, 6, p. 647-660 14 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**Benchmarking construction industry, company and project performance by participants' evaluation**

Kärnä, S. & Junnonen, J. M., 1 Jan 2016, In : Benchmarking. 23, 7, p. 2092-2108 17 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**Benchmarking supplier development: An empirical case study of validating a framework to improve buyer-supplier relationship**

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Research output: Contribution to journal › Article › Scientific › peer-review

**Change program management: Toward a capability for managing value-oriented, integrated multi-project change in its context**

Martinsuo, M. & Hoverfält, P., Dec 2017, In : International Journal of Project Management. 36, 1, p. 134 – 146

Research output: Contribution to journal › Article › Scientific › peer-review

**Constructing the market position of a project-based firm**

Ahola, T., Kujala, J., Laaksonen, T. & Aaltonen, K., 2013, In : International Journal of Project Management. 31, 3, p. 355-365 11 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**Enhancing the supplier's non-contractual project relationships with designers**

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Research output: Contribution to journal › Article › Scientific › peer-review

**Firms' knowledge profiles: Mapping patent data with unsupervised learning**

Suominen, A., Toivanen, H. & Seppänen, M., 2017, In : Technological Forecasting and Social Change. 115, p. 131–142

Research output: Contribution to journal › Article › Scientific › peer-review

**From the front end of projects to the back end of operations: Managing projects for value creation throughout the system lifecycle**

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Research output: Contribution to journal › Article › Scientific › peer-review

**Going downstream in a project-based firm: Integration of distributors in the delivery of complex systems**

Momeni, K. & Martinsuo, M., 2019, In : International Journal of Project Management. 37, 1, p. 27-42 16 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**Governmental stakeholder and project owner's views on the regulative framework in nuclear projects**

Sallinen, L., Ahola, T. & Ruuska, I., Dec 2011, In : Project Management Journal. 42, 6, p. 33-47 15 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**How governmental stakeholders influence large projects: the case of nuclear power plant projects**

Sallinen, L., Ruuska, I. & Ahola, T., 18 Jan 2013, In : International Journal of Managing Projects in Business. 6, 1, p. 51-68 18 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**Industrial buyers' use of references, word-of-mouth and reputation in complex buying situation**

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Research output: Contribution to journal › Article › Scientific › peer-review

**Insights for the governance of large projects: Analysis of Organization Theory and Project Management: Administering Uncertainty in Norwegian Offshore Oil by Stinchcombe and Heimer**

Ahola, T. & Davies, A., 7 Sep 2012, In : International Journal of Managing Projects in Business. 5, 4, p. 661-679 19 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**Integrating services into solution offerings in the sales work of project-based firms**

Momeni, K. & Martinsuo, M., 1 Nov 2019, In : International Journal of Project Management. 37, 8, p. 956-967 12 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**Knowledge Management for Open Innovation: Comparing Research Results Between SMEs and Large Companies**

Väyrynen, H., Helander, N. & Vasell, T., 1 Jun 2017, In : International Journal of Innovation Management. 21, 5, 1740004.

Research output: Contribution to journal › Article › Scientific › peer-review

**Lifecycle view of managing different changes in projects**

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Research output: Contribution to journal › Article › Scientific › peer-review

**Management of project portfolios: Relationships of project portfolios with their contexts**

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Research output: Contribution to journal › Article › Scientific › peer-review

**Manufacturing relocation abroad and back: empirical evidence from the Nordic countries**

Heikkilä, J., Nenonen, S., Olhager, J. & Stentoft, J., 2018, In : WORLD REVIEW OF INTERMODAL TRANSPORTATION RESEARCH. 7, 3, p. 221-240 20 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**Modelling structure of customer satisfaction with construction**

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Research output: Contribution to journal › Article › Scientific › peer-review

### **Network level knowledge sharing: Leveraging Riege's model of knowledge barriers**

Vuori, V., Helander, N. & Mäenpää, S., 2019, In : Knowledge Management Research and Practice. Research output: Contribution to journal › Article › Scientific › peer-review

### **Network visualisations of knowledge assets: Their value and user experiences for innovation development**

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Research output: Contribution to journal › Article › Scientific › peer-review

### **Nordic workplace concept development from office as a city to city as an office**

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Research output: Contribution to journal › Article › Scientific › peer-review

### **Offshoring versus backshoring: Empirically derived bundles of relocation drivers, and their relationship with benefits**

Johansson, M., Olhager, J., Heikkilä, J. & Stentoft, J., Jun 2019, In : Journal of Purchasing & Supply Management. 25, 3, 9 p.

Research output: Contribution to journal › Article › Scientific › peer-review

### **Organisational hybridity and fluidity: deriving new strategies for dynamic knowledge management**

Laihonen, H. & Huhtamäki, J., 2020, In : Knowledge Management Research and Practice. 13 p.

Research output: Contribution to journal › Article › Scientific › peer-review

### **Practical difficulties encountered in attempting to implement a partnering approach**

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Research output: Contribution to journal › Article › Scientific › peer-review

### **Program integration in multi-project change programs: agency in integration practice**

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Research output: Contribution to journal › Article › Scientific › peer-review

### **Project change stakeholder communication**

Butt, A., Naaranoja, M. & Savolainen, J., 1 Nov 2016, In : International Journal of Project Management. 34, 8, p. 1579-1595 17 p.

Research output: Contribution to journal › Article › Scientific › peer-review

### **Project Is as Project Does: Emerging Microactivities and Play Ontology**

Salovaara, P., Savolainen, J. & Ropo, A., 2020, In : Project Management Journal. 51, 1

Research output: Contribution to journal › Article › Scientific › peer-review

### **Promoting project team coordination in repetitive projects**

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Research output: Contribution to journal › Article › Scientific › peer-review

### **Purchasing category management: providing integration between purchasing and other business functions**

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Research output: Contribution to journal › Article › Scientific › peer-review

### **Purchasing strategies and value creation in industrial turnkey projects**

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Research output: Contribution to journal › Article › Scientific › peer-review

### **Reconciling digital transformation and knowledge protection: A research agenda**

Ilvonen, I., Thalmann, S., Manhart, M. & Sillaber, C., 3 Apr 2018, In : Knowledge Management Research and Practice. 16, 2, p. 235-244 10 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**Remote monitoring in industrial services: need-to-have instead of nice-to-have**

Momeni, K. & Martinsuo, M., 2 Jul 2018, In : Journal of Business and Industrial Marketing. 33, 6, p. 792-803 12 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**Replacing centralised waste and sanitation infrastructure with local treatment and nutrient recycling: Expert opinions in the context of urban planning**

Särkilähti, M., Kinnunen, V., Kettunen, R., Jokinen, A. & Rintala, J., 2017, In : Technological Forecasting and Social Change. 118, p. 195-204

Research output: Contribution to journal › Article › Scientific › peer-review

**Stages of User Engagement on Social Commerce Platforms: Analysis with the Navigational Clickstream Data**

Kumar, A., Salo, J. & Li, H., 3 Apr 2019, In : INTERNATIONAL JOURNAL OF ELECTRONIC COMMERCE. 23, 2, p. 179-211 33 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**Sustainable project management through project control in infrastructure projects**

Kivilä, J., Martinsuo, M. & Vuorinen, L., Aug 2017, In : International Journal of Project Management. 35, 6, p. 1167 – 1183

Research output: Contribution to journal › Article › Scientific › peer-review

**The adoption of green initiatives in logistics service providers-a strategic perspective**

Isaksson, K., Evangelista, P., Huge-Brodin, M., Liimatainen, H. & Sweeney, E., 2017, In : International Journal of Business and Systems Research. 11, 4, p. 349-364 16 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**The dynamics of repairing multi-project control practice: a project governance viewpoint**

Laine, T., Korhonen, T. & Suomala, P., 2020, In : International Journal of Project Management. 14 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**The impact of workplaces and self-management practices on the productivity of knowledge workers**

Palvalin, M., van der Voordt, T. & Jylhä, T., 2017, In : Journal of Facilities Management. 15, 4, p. 423-438 16 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**The Management of Values in Project Business: Adjusting Beliefs to Transform Project Practices and Outcomes**

Martinsuo, M., Jun 2020, In : Project Management Journal. 51, 4, p. 389–399 11 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**The use of social media for knowledge acquisition and dissemination in B2B companies: an empirical study of Finnish technology industries**

Ammirato, S., Felicetti, A. M., Della Gala, M., Aramo-Immonen, H., Jussila, J. J. & Kärkkäinen, H., 2019, In : Knowledge Management Research and Practice. 17, 1

Research output: Contribution to journal › Article › Scientific › peer-review

**The value of customer satisfaction surveys for project-based organizations: symbolic, technical, or none**

Kujala, J. & Ahola, T., Jul 2005, In : International Journal of Project Management. 23, 5, p. 404-409 6 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**Understanding tariff designs and consumer behaviour to employ electric vehicles for secondary purposes in the United Kingdom**

Küfeoğlu, S., Melchiorre, D. A. & Kotilainen, K., 1 Jul 2019, In : ELECTRICITY JOURNAL. 32, 6, p. 1-6 6 p.

Research output: Contribution to journal › Article › Scientific › peer-review

**Understanding the complexity of mobility as a service**

Liimatainen, H. & Mladenović, M. N., Jun 2018, In : Research in Transportation Business and Management. 27, p. 1-2

Research output: Contribution to journal › Article › Scientific › peer-review

### **Use of services to support the business of a project-based firm**

Kujala, J., Ahola, T. & Huikuri, S., 2013, In : International Journal of Project Management. 31, 2, p. 177-189 13 p.

Research output: Contribution to journal › Article › Scientific › peer-review

### **Using social media to leverage and develop dynamic capabilities for innovation**

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Research output: Contribution to journal › Article › Scientific › peer-review

### **Utilizing management accounting information for decision-making: Limitations stemming from the process structure and the actors involved**

Saukkonen, N., Laine, T. & Suomala, P., 28 May 2018, In : Qualitative Research in Accounting and Management. 15, 2, p. 181-205 25 p.

Research output: Contribution to journal › Article › Scientific › peer-review

### **What is product lifecycle management (PLM) maturity? Analysis of current PLM maturity models**

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Research output: Contribution to journal › Article › Scientific › peer-review

### **What is project governance and what are its origins?**

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Research output: Contribution to journal › Article › Scientific › peer-review

### **Winner does not take all: Selective attention and local bias in platform-based markets**

Huotari, P., Järvi, K., Kortelainen, S. & Huhtamäki, J., 1 Jan 2017, In : Technological Forecasting and Social Change. 114, p. 313-326 14 p.

Research output: Contribution to journal › Article › Scientific › peer-review

### **Cost consciousness: Conceptual development from a management accounting perspective**

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Research output: Contribution to journal › Review Article › Scientific › peer-review

### **Editorial: Actors, practices, and strategy connections in multi-project management**

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Research output: Contribution to journal › Editorial › Scientific

### **Editorial: The basics of writing a paper for the International Journal of Project Management**

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Research output: Contribution to journal › Editorial › Scientific

### **Project-based and temporary organizing: Reconnecting and rediscovering**

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Research output: Contribution to journal › Editorial › Scientific › peer-review

### **Special Issue: Accounting and Innovation**

Major, M. (Guest ed.), Suomala, P. (Guest ed.) & Laine, T. (Guest ed.), 21 Jun 2018, In : Qualitative Research in Accounting and Management. 15, 2, p. 154 279 p.

Research output: Contribution to journal › Special issue › Scientific › peer-review

### **Possible impacts of increasing maximum truck weight: Finland case study**

Nykänen, L. & Liimatainen, H., May 2016, *Towards innovative freight and logistics: Research for innovative transports set*. Blanquart, C., Clausen, U. & Jacob, B. (eds.). Great Britain: Wiley-ISTE, Vol. 2. p. 121-133 13 p.

### **Applying SCRUM in an OSS development process: An empirical evaluation**

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Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

### **Characterizing trustworthy digital rights exporting**

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Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

### **Client-Side Cornucopia: Comparing the Built-In Application Architecture Models in the Web Browser**

Taivalsaari, A., Mikkonen, T., Pautasso, C. & Systä, K., 2019, *Web Information Systems and Technologies - 14th International Conference, WEBIST 2018, Revised Selected Papers*. Escalona, M. J., Domínguez Mayo, F., Majchrzak, T. A. & Monfort, V. (eds.). Springer, p. 1-24 24 p. (Lecture Notes in Business Information Processing; vol. 372).

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### **Comparing requirements decomposition within the Scrum, Scrum with Kanban, XP, and Banana development processes**

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Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

### **Data Vault Mappings to Dimensional Model Using Schema Matching**

Puonti, M. & Raitalaakso, T., 1 Jan 2019, *Research and Practical Issues of Enterprise Information Systems - 13th IFIP WG 8.9 International Conference, CONFENIS 2019, Proceedings*. Doucek, P., Basl, J., Pavlicek, A., Tjoa, A. M., Dettler, K. & Raffai, M. (eds.). Springer, p. 55-64 10 p. (Lecture Notes in Business Information Processing; vol. 375).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

### **Ecosystems Here, There, and Everywhere — A Barometrical Analysis of the Roots of 'Software Ecosystem'**

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Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

### **Eeny, Meeny, Miny, Mo...: A multiple case study on selecting a technique for user-interaction data collecting**

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### **Functional size measures and effort estimation in agile development: A replicated study**

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Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

### **Lean software startup – an experience report from an entrepreneurial software business course**

Järvi, A., Taajamaa, V. & Hyrynsalmi, S., 2015, *Software Business - 6th International Conference, ICSOB 2015, Proceedings*. Springer Verlag, Vol. 210. p. 230-244 15 p. (Lecture Notes in Business Information Processing; vol. 210).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

### **Minimum viable user experience: A framework for supporting product design in startups**

Hokkanen, L., Kuusinen, K. & Väänänen, K., 2016, *Agile Processes, in Software Engineering, and Extreme Programming: 17th International Conference, XP 2016, Edinburgh, UK, May 24-27, 2016, Proceedings*. Springer Verlag, p. 66-78 13 p. (Lecture Notes in Business Information Processing; vol. 251).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

#### **OP2A: How to improve the quality of the web portal of open source software products**

Lavazza, L., Morasca, S., Taibi, D. & Tosi, D., 2011, *Web Information Systems and Technologies - 7th International Conference, WEBIST 2011, Revised Selected Papers*. Springer Verlag, p. 149-162 14 p. (Lecture Notes in Business Information Processing; vol. 101 LNBIIP).

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#### **Passive condition pre-enforcement for rights exporting**

Lu, W., Nummenmaa, J. & Zhang, Z., 2015, *Perspectives in Business Informatics Research - 14th International Conference, BIR 2015, Proceedings*. Springer Verlag, Vol. 229. p. 241-254 14 p. (Lecture Notes in Business Information Processing; vol. 229).

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#### **Prioritizing corrective maintenance activities for android applications: An industrial case study on android crash reports**

Lenarduzzi, V., Stan, A. C., Taibi, D., Venters, G. & Windegger, M., Jan 2018, *Software Quality: Methods and Tools for Better Software and Systems - 10th International Conference, SWQD 2018, Proceedings*. Springer-Verlag Berlin Heidelberg, p. 133-143 11 p. (Lecture Notes in Business Information Processing; vol. 302).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

#### **Revenue models of application developers in android market ecosystem**

Hyrnsalmi, S., Suominen, A., Mäkilä, T., Järvi, A. & Knuutila, T., 2012, *Software Business - Third International Conference, ICSOB 2012, Proceedings*. Springer Verlag, p. 209-222 14 p. (Lecture Notes in Business Information Processing; vol. 114).

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#### **Software vulnerability life cycles and the age of software products: An empirical assertion with operating system products**

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Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

#### **Technostress and social networking services: Uncovering strains and their underlying stressors**

Salo, M., Pirkkalainen, H. & Koskelainen, T., 2017, *Nordic Contributions in IS Research - 8th Scandinavian Conference on Information Systems, SCIS 2017, Proceedings*. Springer Verlag, p. 41-53 13 p. (Lecture Notes in Business Information Processing; vol. 294).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

#### **Timely report production from WWW data sources**

Niinimäki, M., Niemi, T., Martin, S., Nummenmaa, J. & Thanisch, P., 2012, *Workshops on Business Informatics Research, BIR 2011 International Workshops and Doctoral Consortium, Revised Selected Papers*. Springer Verlag, Vol. 106 LNBIIP. p. 184-195 12 p. (Lecture Notes in Business Information Processing; vol. 106 LNBIIP).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

#### **To network or not to network? Analysis of the Finnish software industry-A networking approach**

Yrjönkoski, K., Helander, N. & Jaakkola, H., 2016, *Software Business: 7th International Conference, ICSOB 2016, Ljubljana, Slovenia, June 13-14, 2016, Proceedings*. Springer Verlag, p. 124-134 11 p. (Lecture Notes in Business Information Processing; vol. 240).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

#### **Towards a lean approach to reduce code smells injection: An empirical study**

Taibi, D., Janes, A. & Lenarduzzi, V., 2016, *Agile Processes in Software Engineering and Extreme Programming - 17th International Conference, XP 2016, Proceedings*. Springer Verlag, (Lecture Notes in Business Information Processing; vol. 251).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

### **Using the entity-attribute-value model for olap cube construction**

Thanisch, P., Niemi, T., Niinimäki, M. & Nummenmaa, J., 2011, *Perspectives in Business Informatics Research - 10th International Conference, BIR 2011, Proceedings*. Springer Verlag, Vol. 90 LNBIP. p. 59-72 14 p. (Lecture Notes in Business Information Processing; vol. 90 LNBIP).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

### **UX work in startups: Current practices and future needs**

Hokkanen, L. & Väänänen-Vainio-Mattila, K., 2015, *Agile Processes in Software Engineering and Extreme Programming: 16th International Conference, XP 2015, Helsinki, Finland, May 25-29, 2015, Proceedings*. Springer Verlag, Vol. 212. p. 81-92 12 p. (Lecture Notes in Business Information Processing; vol. 212).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

### **Wealthy, healthy and/or happy —what does 'ecosystem health' stand for?**

Hyrnsalmi, S., Seppänen, M., Nokkala, T., Suominen, A. & Järvi, A., 2015, *6th International Conference on Software Business, ICSOB 2015; Braga; Portugal; 10 June 2015 through 12 June 2015*. Springer Verlag, Vol. 210. p. 272-287 16 p. (Lecture Notes in Business Information Processing; vol. 210).

Research output: Chapter in Book/Report/Conference proceeding › Conference contribution › Scientific › peer-review

### **Global footprint of Nordic manufacturing firms: An explorative archive study**

Heikkilä, J. & Virtanen, A., 15 Jun 2018. 3 p.

Research output: Other conference contribution › Paper, poster or abstract › Scientific